

Sportsmen's Direct Inc. 4x4 Compensation Schedule

	ProStaff 20% discount & 20% commission*	ProStaff Level 1	ProStaff Level 2	ProStaff Level 3	ProStaff Level 4	
Commission	# ProStaffers you enroll					
4%	1	Al	Bob	Carl	Dan	
4%	2	Joe				All 4% commission calculations are based on ProStaff price.
4%	3	Mike				
4%	4 or more	Steve				
4%		Tom				
4%		Wendy				

This illustrates only YOUR network of ProStaffers. Each individual ProStaffer will have their own network.

*You get a 20% discount on all purchases and earn 20% commission on all retail price sales that you generate.

In the above table, you enroll Al, Joe, Mike, Steve, Tom and Wendy.

- You enroll your 1st ProStaffer, Al. You get 4% commission on Al's purchases/sales.
- Al enrolls Bob and gets 4% commission on Bob's purchases/sales.
- You enroll your 2nd ProStaffer, Joe. You get 4% commission on Al, Joe and Bob's purchases/sales.
- Bob enrolls Carl and gets 4% commission on Carl's purchases/sales.
- You enroll your 3rd ProStaffer, Mike. You get 4% commission on Al, Joe, Mike, Bob and Carl's purchases/sales.
- Carl enrolls Dan and gets 4% commission on Dan's purchases/sales.
- You enroll your 4th ProStaffer, Steve. You get 4% commission on Al, Joe, Mike, Steve, Bob, Carl and Dan's purchases/sales.
- You enroll your 5th ProStaffer, Tom. You get 4% commission on Al, Joe, Mike, Steve, Tom, Bob, Carl & Dan's purchases/sales.
- You enroll your 6th ProStaffer, Wendy, and the pattern continues.

One more important point. Think about all the people that Joe, Mike, Steve, Tom, Wendy, Bob and Carl continue to enroll. Now start multiplying. If each ProStaffer enrolls 4, here's how many people you would have in your network:
 $4 \times 4 = 16$, $16 \times 4 = 64$, $64 \times 4 = 256$. Now imagine if you all enroll more than 4. It may take time to build. It's worth being patient.

Examples with you as a Level 4 ProStaffer (you have personally enrolled Al, Joe, Mike and Steve):

- 1) ProStaffer Dan buys \$100 in product for \$80. Carl earns 4% of \$80 (\$3.20), Bob earns \$0 and you earn 4% of \$80 (\$3.20).
 When Bob enrolls one more ProStaffer, he will move from Level 1 to Level 2 and will earn commissions on Dan's purchases.
- 2) One of Carl's retail customers buys \$100 in product on the website. Carl earns 20% of \$100 (\$20), Bob earns 4% of \$80 (\$3.20), Al earns \$0 and you earn 4% of \$80 (\$3.20). Al would earn 4% on this sale if he were a Level 2 ProStaffer.

Any questions? E-mail us at info@sportsmensdirect.com.

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